

Colorado State Fire Chiefs' Association
Profit & Loss
 January through December 2010

	<u>Jan - Dec 10</u>
Ordinary Income/Expense	
Income	
Conference Income	
Leadership Conference	
Challenge Registrations	92,535.00
Challenge Sponsor Income	7,575.00
Company Officer Symposium	24,515.00
Meal Sponsor	500.00
Ticket Sales	1,710.00
Vendor Registration	62,485.00
Total Leadership Conference	<u>189,320.00</u>
MVFCA Conference - 2010	
Gifts, Grants & Donations	5,000.00
Other Income	857.90
Participant Registration	40,302.00
Vendor Registration	47,950.00
Total MVFCA Conference - 2010	<u>94,109.90</u>
Total Conference Income	283,429.90
Interest Income	194.25
Membership Dues	
Annual Dues	51,380.00
MDFCA Annual Dues	72.00
Monthly Dues	6,040.00
Total Membership Dues	<u>57,492.00</u>
Miscellaneous Income	1,193.22
Program Fees	
Contract Services	3,260.00
Wage and Benefit Survey	17,375.00
Program Fees - Other	0.00
Total Program Fees	<u>20,635.00</u>
Reimbursed Expenses	344.99
Sale of Promotional Items	3,462.00
Sponsor and Advertiser Income	3,420.00
Total Income	<u>370,171.36</u>
Expense	
Bank Service Charges	
Merchant Svc (Credit Card) Fees	5,844.33
Total Bank Service Charges	<u>5,844.33</u>
Dues and Subscriptions	493.00
Equipment Purchase	914.62
Good of the Order	358.82
Insurance	
Liability Insurance	2,359.00
Total Insurance	<u>2,359.00</u>
Miscellaneous	500.00
Office Supplies	2,309.75
Postage and Delivery	830.66
Printing and Reproduction	559.17
Professional Fees	
Administrative Assistant	12,750.00
Legislative Relations	24,000.00
Manager	71,505.15
Total Professional Fees	<u>108,255.15</u>

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Program Expense	
2010 MVFCA Conference	
Bank Charges/Credit Card Fees	1,839.17
Committee Expense	1,500.00
Conference Facility	41,775.50
Conference Speakers	5,000.00
Conference Supplies	10,974.66
Registration Refunds	455.00
Total 2010 MVFCA Conference	<u>61,544.33</u>
CFSI Dinner	40.00
Leadership Challenge Expenses	
Challenge Speakers	2,310.68
Conference Facility	131,818.18
Conference Supplies	5,199.19
Registration Refunds	600.00
Total Leadership Challenge Expenses	<u>139,928.05</u>
Meeting Expense	
Conference Call Charges	844.81
Meeting Expense - Other	3,569.85
Total Meeting Expense	<u>4,414.66</u>
Missouri Valley Conference	31,957.01
MSEC Wage Survey	12,000.00
Total Program Expense	<u>249,884.05</u>
Promotional Items	
Logo Gear Cost of Goods	5,176.48
Promotional Items - Other	2,329.32
Total Promotional Items	<u>7,505.80</u>
Rent	4,666.64
Telephone	
Fax Service	191.40
Internet	1,048.35
PDA Phone & Data	3,359.26
Telephone - Other	320.00
Total Telephone	<u>4,919.01</u>
Travel & Ent	
Airfare	2,636.60
Lodging	4,189.92
Meals	627.63
Parking	432.00
POV Mileage	512.43
Rental Car & Fuel	186.19
Travel - Misc.	71.00
Total Travel & Ent	<u>8,655.77</u>
Total Expense	<u>398,055.77</u>
Net Ordinary Income	-27,884.41
Other Income/Expense	
Other Expense	
Refund	129.51
Total Other Expense	<u>129.51</u>
Net Other Income	-129.51
Net Income	<u><u>-28,013.92</u></u>

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Cash Basis

Colorado State Fire Chiefs' Association
Balance Sheet
As of December 31, 2010

	<u>Dec 31, 10</u>
ASSETS	
Current Assets	
Checking/Savings	
Non-profit Checking FRI	175.46
Vectra Checking	-26,539.55
Vectra Money Market	131,234.43
Vectra Savings	527.15
Total Checking/Savings	<u>105,397.49</u>
Other Current Assets	
Undeposited Funds	582.50
Total Other Current Assets	<u>582.50</u>
Total Current Assets	<u>105,979.99</u>
TOTAL ASSETS	<u>105,979.99</u>
LIABILITIES & EQUITY	
Equity	
Opening Bal Equity	70,532.64
Retained Earnings	65,331.27
Net Income	-29,883.92
Total Equity	<u>105,979.99</u>
TOTAL LIABILITIES & EQUITY	<u>105,979.99</u>