

Colorado State Fire Chiefs' Association

Proposed 2011 Budget (ADOPTED)

	2009 FINAL	2010 ADOPTED	2010 ESTIMATED	2011 PROPOSED
Income				
Conference Income				
Leadership Challenge				
Challenge Registrations	91,950	100,000	94,000	100,000
Sponsor Advertising	2,670	3,000	-	3,000
Challenge Sponsor Income - Other	-	-	7,205	5,000
Speaker Sponsor	-	2,000	-	2,000
Meal Sponsor	500	1,000	500	1,000
Vendor Registration	64,400	60,000	58,000	60,000
Ticket Sales	400	500	270	500
Company Officer Symposium	18,670	10,000	23,265	20,000
Leadership Conference - Other	-	500	-	500
Total Leadership Challenge	178,590	177,000	183,240	192,000
Conference Income - Other	-	-	-	-
Total Conference Income	178,590	177,000	183,240	192,000
Membership Dues				
Annual Dues	55,313	55,000	51,380	55,000
MDFCA Annual Dues	48	-	72	-
Monthly Dues	7,375	6,000	5,560	6,000
Umbrella Organizations	-	2,000	-	2,000
Membership Dues - Other *	-	-	-	25,000
Total Membership Dues	62,736	63,000	57,012	88,000
Program Revenue				
Wage Survey Program Fees	12,711	17,000	17,375	17,000
Contract Services	4,000	5,000	2,000	2,500
Program Revenue - Other	1,575	5,000	-	2,500
Total Program Revenue	18,286	27,000	19,375	22,000
Sponsor and Advertiser Income				
Corporate Sponsorships	3,550	25,000	2,170	10,000
General Meeting Sponsorships	-	-	-	-
Advertising Revenue	-	3,000	3,000	3,000
Sponsor and Advertiser Income - Other	-	-	-	-
Total Sponsor and Advertiser Income	3,550	28,000	5,170	13,000
Other Income				
Interest Income	598	1,250	151	500
Logo Gear Sales	9,756	3,000	2,044	500
Contribution Income	-	-	-	-
Restricted Contributions	2,185	-	-	-
Miscellaneous Income	570	-	954	500
Reimbursed Expenses	405	-	345	-
Total Other Income	13,514	4,250	3,494	1,500
Total Income	\$ 276,676	\$ 299,250	\$ 268,291	\$ 316,500

	2009 FINAL	2010 ADOPTED	2010 ESTIMATED	2011 PROPOSED
Expense				
Leadership Challenge Expenses				
Challenge Speakers	3,622	10,000	1,263	5,000
Conference Supplies	12,939	5,000	2,285	5,000
Registration Refunds	4,615	1,500	225	1,500
Leadership Challenge Facility	102,096	90,000	131,818	130,000
Committee Expense	11	500	-	500
Leadership Challenge Expenses - Other	-	-	-	-
Total Leadership Challenge Expenses	123,283	107,000	135,591	142,000
Professional Services				
Accounting	-	600	-	600
Legislative Relations	24,000	24,000	24,000	12,000
Executive Director	70,000	75,000	75,000	75,000
Benefits	-	6,000	-	6,000
Administrative Assistant	23,724	24,000	15,000	24,000
Legal/Consulting Fees	-	1,500	-	1,500
Total Professional Services	117,724	131,100	114,000	119,100
Program Expenses				
MSEC Wage Survey	12,000	14,000	12,000	15,000
Fire Rescue International - Denver	500	-	-	-
Missouri Valley Conference	73	300	-	300
CFSI Dinner	-	1,000	40	1,000
Joint Fire/Law Training	-	-	-	-
Leadership Partnership Expense	-	-	-	-
Meeting Expense	6,614	5,000	4,276	5,000
Program Expense - Other	-	-	-	-
Total Program Expenses	19,187	20,300	16,316	21,300
Bank Service Charges				
Bank Service Charges	25	-	-	-
Credit Card Fees	3,842	1,200	1,200	1,200
Total Bank Service Charges	3,867	1,200	1,200	1,200
Travel Expenses				
Airfare	2,041	2,500	2,637	1,000
Entertainment	-	250	-	-
Lodging	4,094	3,000	4,036	2,500
Meals	1,210	500	573	500
Parking	346	500	432	500
POV Mileage	572	3,000	123	3,000
Rental Car & Fuel	487	500	366	500
Travel & Ent - Other	139	500	71	500
Total Travel Expenses	8,888	10,750	8,238	8,500
Other Expenses				
Dues and Subscriptions	952	500	500	500
Good of the Order	1,169	1,500	1,500	1,500
Insurance	2,359	2,500	2,500	2,500
Licenses and Permits	-	-	-	-
Miscellaneous	400	1,000	1,000	1,000

	2009 FINAL	2010 ADOPTED	2010 ESTIMATED	2011 PROPOSED
Office Supplies	3,932	4,000	1,634	4,000
Marketing Supplies	165	1,000	2,258	1,000
Postage and Delivery	1,204	1,800	738	1,800
Printing and Reproduction	385	2,500	335	2,500
Logo Gear Cost of Goods	5,280	3,000	5,176	300
Office (Rent)	8,015	6,000	7,000	3,000
Equipment Repairs	1,151	-	-	-
Equipment Rental, Lease, Purchase	655	5,000	638	2,000
Political Activity	-	1,000	-	-
Contributions/Sponsorships	500	1,000	-	-
Internet	1,936	1,000	890	1,000
Fax Service	192	200	170	200
PDA (Phone & Data)	3,713	2,500	2,852	2,500
Telephone	440	400	280	400
Other Expenses/Refunds	-	-	-	-
Uncategorized Expense	-	-	-	-
Total Other Expenses	32,448	34,900	27,471	24,200
Total Expense	\$ 305,398	\$ 305,250	\$ 302,816	\$ 316,300
Net Ordinary Income	\$ (28,722)	\$ (6,000)	\$ (34,525)	\$ 200

Major Assumptions

- 1 Retain FT Executive Director
- 2 Retain 1/2 Time Admin Assistant
- 3 Reduce Legislative Liaison Time
- 4 Continue to Rent Office Space (Reduce Expense Significantly)
- 5 Member Dues Remain the Same
- 6 Increase Number of Corporate Sponsors
- 7 Reduce Expenditures Across the Board

* Proposed One Time Assessment

Volunteer Fire Departments: \$50
Combination Fire Departments: \$100
Career Fire Departments: \$200